# Consolidated Financial Statements and Report of Independent Certified Public Accountants KARNAVATI HOLDINGS, INC. AND SUBSIDIARIES

March 31, 2020 and 2019

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#### **REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS**

Board of Directors Karnavati Holdings, Inc.

We have audited the accompanying consolidated financial statements of Karnavati Holdings, Inc. (a Delaware corporation) and subsidiaries (collectively, the "Company"), which comprise the consolidated balance sheets as of March 31, 2020 and 2019, and the related consolidated statements of operations, stockholders' equity, and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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#### Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Karnavati Holdings, Inc. and subsidiaries as of March 31, 2020 and 2019, and the results of their operations and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Emphasis of Matter**

As discussed in Note B, the Company has changed its method of accounting for leases in 2020 due to the adoption of the new leasing standard. Our opinion is not modified with respect to this matter.

#### **Supplementary Information**

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating balance sheet and consolidating statement of income are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. Such supplementary information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures. These additional procedures included comparing and reconciling the information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

Sant Thornton LLP

Kansas City, Missouri August 13, 2020

CONSOLIDATED FINANCIAL STATEMENTS

### Karnavati Holdings, Inc. and Subsidiaries

### **CONSOLIDATED BALANCE SHEETS**

### Years Ended March 31,

### (in thousands, except per share amounts)

		2020		2019
ASSETS				
Current assets				
Cash and cash equivalents	\$	43,843	\$	30,413
Certificates of deposit		63,613		80,698
Accounts receivable, net		73,595		56,661
Income taxes receivable		19,300		-
Other receivables		325		387
Inventories, net		60,415		60,730
Other current assets		2,646		2,088
Total current assets		263,737		230,977
Property, plant, and equipment, net		240,431		219,109
Investment in joint venture		233		297
Right of use assets, net of finance lease amortization		41,268		-
Intangible assets		400		400
Total assets	\$	546,069	\$	450,783
LIABILITIES AND STOCKHOLDER'S I	EQUI	TY		
Current liabilities				
Accounts payable	\$	37,395	\$	35,191
Accrued salaries and wages		8,166		10,114
Other accrued liabilities		13,942		2,786
Total current liabilities		59,503		48,091
Other noncurrent liabilities		48,482		17,471
Long-term debt		100,000		34,676
Deferred tax liabilities		30,902		28,171
Total liabilities		238,887		128,409
Stockholder's equity				
Common stock, \$0.10 par value per share; authorized,				
300 shares; issued and outstanding, 100 share		10		10
Additional paid-in capital		124,991		124,991

Additional paid-in capital	124,991	124,991
Retained earnings	182,181	197,373
Total stockholder's equity	307,182	 322,374
Total liabilities and stockholder's equity	\$ 546,069	\$ 450,783

The accompanying notes are an integral part of these statements.

## Karnavati Holdings, Inc. and Subsidiaries CONSOLIDATED STATEMENTS OF OPERATIONS Years ended March 31,

### (in thousands)

	2020			2019
Net sales	\$	336,392	\$	389,288
Cost of goods sold - products		266,715		248,787
Cost of goods sold - shipping and handling		90,854		100,396
Gross profit (loss)		(21,177)		40,105
Selling, general, and administrative expenses		8,970		10,642
Casualty gain, net		(1,942)		-
Income (loss) from operations		(28,205)		29,463
Interest expense		(772)		(177)
Income (loss) before income taxes		(28,977)		29,286
Income taxes expense (benefit)		(13,785)		1,361
Net income (loss)	\$	(15,192)	\$	27,925

The accompanying notes are an integral part of these statements.

# Karnavati Holdings, Inc. and Subsidiaries CONSOLIDATED STATEMENT OF STOCKHOLDER'S EQUITY Years ended March 31, 2020 and 2019

### (in thousands)

	Additional						Total	
	Common			paid-in	Retained		sto	ckholder's
	st	stock		capital		earnings		equity
Balance, March 31, 2018	\$	10	\$	124,991	\$	169,448	\$	294,449
Net income		-		-		27,925		27,925
Balance, March 31, 2019		10		124,991		197,373		322,374
Net loss		-		-		(15,192)		(15,192)
Balance, March 31, 2020	\$	10	\$	124,991	\$	182,181	\$	307,182

The accompanying notes are an integral part of this statement.

## Karnavati Holdings, Inc. and Subsidiaries CONSOLIDATED STATEMENTS OF CASH FLOWS

### Years ended March 31,

### (in thousands)

	2020	2019
Cash flows from operating activities		
Net (loss) income	\$ (15,192)	\$ 27,925
Adjustments to reconcile net (loss) income to net cash (used in)		
provided by operating activities		
Depreciation and depletion	25,432	24,425
Deferred taxes	2,731	475
Loss on investment in joint venture	314	284
Insurance claim proceeds	10,000	-
Loss on disposal	2,994	-
Changes in operating assets and liabilities		
Accounts receivable	(16,934)	(2,846)
Income tax receivable	(19,300)	-
Other receivables	62	1,328
Inventories	315	(2,161)
Other current assets	(558)	(1,616)
Other noncurrent assets	(4,825)	-
Accounts payable, accrued salaries and		
wages, and other accrued liabilities	(9,869)	(4,625)
Other noncurrent liabilities	3,756	(74)
Net cash (used in) provided by operating activities	(21,074)	43,115
Cash flows from investing activities		
Purchases of property, plant, and equipment	(49,080)	(40,631)
Maturities of certificants of deposit	109,546	80,000
Investments in certficates of deposit	(92,461)	(80,698)
Investment in joint venture	(250)	(234)
Net cash used in investing activities	(32,245)	(41,563)
Cash flows from financing activities		
Proceeds from revolving credit facility	41,874	129,681
Repayments of revolving credit facility	(21,550)	(128,408)
Proceeds from short-term debt	45,000	-
Proceeds from finance lease	1,481	-
Payments of finance lease	(56)	-
Net cash provided by financing activities	66,749	1,273
Change in cash and cash equivalents	13,430	2,825
Cash and cash equivalents, beginning of year	30,413	27,588
Cash and cash equivalents, end of year	\$ 43,843	\$ 30,413
Supplemental disclosure of cash flow information		
Cash paid during the year for		
Interest	\$ 2,269	\$ 1,596
Taxes	1,364	2,367
Noncash investing activity		
Purchases of property, plant, and equiment in accounts payable	\$ 2,076	\$ 1,416

The accompanying notes are an integral part of these statements.

### (in thousands)

### NOTE A - BASIS OF CONSOLIDATION AND NATURE OF BUSINESS

The Consolidated Financial Statements include the accounts of Karnavati Holdings, Inc. and its wholly owned subsidiaries and affiliates, companies that it controls and those in which it holds a majority voting interest. These companies include Searles Valley Minerals Inc. ("SVM") and subsidiaries ("Searles Domestic Water Company LLC, Trona Railway Company LLC, and Searles Valley Minerals Europe S.A.S."), Karnavati Holdings, Inc., ("Karnavati") and its direct and indirect subsidiaries are collectively referred to as the "Company". Karnavati was incorporated on November 20, 2007 and is a wholly owned subsidiary of Nirma Ltd. ("Nirma" or "Parent"). All intercompany balances have been eliminated in consolidation.

The Company is a producer and marketer of inorganic chemicals with mining and manufacturing sites in Trona, California. The Company's headquarters is located in Overland Park, Kansas. Its principal products are soda ash, sodium sulfate, and various boron based chemicals. These products serve a variety of markets, including agriculture, the chemical process industry, and glass manufacturing.

### **NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

#### 1. Cash and Cash Equivalents

Cash and cash equivalents include cash, cash investments, and any highly liquid investments with original maturities of three months or less. The Company has cash balances with financial institutions that periodically exceed the limits of coverage provided by the Federal Deposit Insurance Corporation.

### 2. Certificates of Deposit

Certificates of deposit held for investment that are not debt securities with original maturities greater than three months and remaining maturities less than one year are classified as current assets. Certificates of deposit with remaining maturities greater than one year are classified as long-term assets.

### **NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued**

### 3. *Revenue Recognition and Accounts Receivable*

In May 2014, the Financial Accounting Standards Board (the "FASB") issued Accounting Standards Codification ("ASC") 606, *Revenue from Contracts with Customers* ("ASC 606") that requires companies to recognize revenue when a customer obtains control rather than when companies have transferred substantially all risks and rewards of a good or service. The Company adopted ASC 606 effective April 1, 2018 and noted the Company's revenue arrangements generally consist of a single performance obligation to transfer promised goods or services. As a result, the Company's adoption did not materially change the amount or timing of its revenue streams. Accordingly, the Company did not record any transition adjustment upon adoption of ASC 606. Under ASC 606, substantially all of the Company's revenue is recognized at a point in time when control of the goods transfers to the customer.

The Company recognizes revenue at the time of shipment to the customer, which coincides with the transfer of title and risk of ownership to the customer. Sales represent billings to customers net of sales tax collected on product purchased by the customer.

Accounts receivable are due 30-90 days after delivery or according to the contract terms and are stated at amounts due from customers. Any accounts outstanding longer than their contractual payment terms are considered past due. The Company writes off accounts receivable when they are deemed to be uncollectible. The Company has historically had minimal write offs of accounts receivable.

### 4. Inventories and Lower of Cost or Net Realizable Value

Raw materials and supply costs are carried at the lower of cost or net realizable value (first-in, first-out (FIFO) at the average cost method). In calculating the lower of cost or net realizable value reserve, the Company compares the average finished inventory cost to the current market selling price less costs of completion which usually include distribution costs. Raw materials and supplies primarily consist of raw materials purchased for use in the production of inorganic chemicals, spare parts, maintenance materials, and packaging materials. Finished goods costs are determined by FIFO. Finished goods comprise inorganic chemicals and salt. All costs associated with the production of inorganic chemicals and salt are included in finished goods inventory. Finished goods also include

### **NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued**

logistics costs, which represent the Company's costs incurred to ship and store inventory at warehousing locations until the product is ultimately sold to the customer.

#### 5. *Property, Plant, and Equipment*

Property, plant, and equipment are stated at cost less accumulated depreciation and depletion. The costs of replacements or renewals that improve or extend the life of the existing property are capitalized. Upon retirement or disposition of an asset, any resulting gain or loss is included in the results from operations. Depreciation and depletion are computed by the straight-line method over the estimated useful lives of the respective classes of assets as follows:

Buildings and improvements	10 to 30 years
Machinery and equipment	2 to 25 years
Mineral reserves	200 years

Property, plant, and equipment to be held and used are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. If circumstances require property, plant, and equipment to be tested for possible impairment, the Company reviews undiscounted cash flows at the lowest level for which identifiable cash flows exist compared to its carrying value. Impairment occurs when the carrying value of the asset exceeds the estimated future undiscounted cash flows generated by the asset. When impairment is indicated, an impairment charge is recorded for the difference between the carrying value of the asset and its fair market value. Depending on the asset, fair market value may be determined either by use of a discounted cash flow model or by reference to estimated selling values of assets in similar condition. There was no impairment for the years ended March 31, 2020 and 2019.

### 6. Major Maintenance Activities

Costs for major maintenance activities that are expected to benefit current and future periods and that extend the useful life of the related assets are separately capitalized in property, plant, and equipment and are amortized over the estimated period until the next planned major maintenance activity or in the case of a restoration project, for the updated useful life of the asset.

### **NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued**

### 7. Intangible Assets

The \$400 trademark intangible asset is deemed to have an indefinite life and is not amortized but is reviewed annually for impairment.

### 8. Income Taxes

Income taxes are accounted for using the liability method. Such method results in the recognition of deferred tax assets and liabilities for the expected future tax consequences of temporary differences between the book carrying amounts and the tax basis of the related assets and liabilities. Deferred tax assets are reduced by a valuation allowance when management believes it is more likely than not that they will not be realized, entirely or in part.

### 9. Environmental Costs

Environmental costs, other than those of a capital nature, are accrued at the time the obligation becomes probable and costs can reasonably be estimated. Costs are accrued based upon management's estimates of all direct costs. The Company does not accrue liabilities for unasserted claims that are not probable of assertion.

### 10. Fair Value of Financial Instruments

Fair value is the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. The Company uses the following fair value hierarchy, which requires it to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value:

- Level 1 Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.
- Level 2 Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

### **NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued**

Level 3: Significant unobservable inputs that reflect a reporting entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

The carrying amounts of accounts receivable and accounts payable approximated fair values at March 31, 2020 and 2019 because of the short maturities of these instruments. The carrying amounts of long-term debt, including the current portion approximated fair value as of March 31, 2020 and 2019, due to the variable nature of the debt's interest rate.

#### 11. Concentration of Credit Risk

The Company's products are sold throughout North America and internationally. No single customer or group of affiliated customers' accounts for more than 10% of the Company's net sales for the years ended March 31, 2020 or 2019. One customer accounted for 10.75% of the Company's accounts receivable as of March 31, 2020 while no customer accounted for over 10% of accounts receivable as of March 31, 2019. Net sales to customers outside North America aggregated 33% and 34% of total net sales for the years ended March 31, 2020 and 2019, respectively. Receivables from customers outside North America aggregated 34% and 31% of total receivables as of March 31, 2020 and 2019, respectively.

#### 12. Joint Venture

The Company and FRM Refined Fuels LLC ("FRM"), collectively, the "Investors", formed FRM Trona Fuels, LLC("FTF") on October 26, 2011 to lease, develop, construct, own, and operate a refined coal facility at the Company's Trona, California manufacturing site. FTF's business is to purchase raw coal, apply a treatment to the raw coal to reduce pollutant emissions, and subsequently sell the refined coal. FTF expects to generate tax credits for the Investors (See Note K Income Taxes for credits earned). To qualify for the tax credit, FTF must produce a refined coal from raw coal, and show that the refined coal, when burned to produce steam, has lower emission than raw coal. SVM is a 49% owner of FTF, and FRM is a 51% owner of FTF and manager of FTF. The Company has accounted for their interest in FRM as an equity method investment. The Investors have a contractual obligation to make annual capital contributions to FRM to keep FRM solvent until November 2021. The Company does not believe the annual contribution will exceed \$500 in any year. For the years ended March 31, 2020 and 2019, the Company contributed \$250 and \$234 respectively.

### **NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued**

### 13. Management Estimates

The financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America, which requires management to make estimates and assumptions that affect the amounts reported in the Consolidated Financial Statements. Significant estimates include an allowance for doubtful accounts, inventory reserves for lower of cost or net realizable value; obsolete, and slow-moving supplies inventory; estimated lives used for calculation of depreciation and amortization; accruals for environmental liabilities; self-insurance reserves; legal liabilities; recoverability of deferred tax assets; port commitments and other accruals. Actual results could differ from those estimates.

### 14. Leases

In February 2016, the FASB issued Accounting Standards Update ("ASU") 2016-02, *Leases* ("ASC 842") and has subsequently modified several areas of the standard in order to provide additional clarity and improvements. The new standard supersedes much of the existing lease guidance ("ASC 840") to enhance the transparency and comparability of financial reporting related to leasing arrangements. This guidance requires lessees, among other things, to recognize a right-of-use ("ROU") asset and a lease liability on the balance sheet for all leases. The Company early adopted ASC 842 effective April 1, 2019 using a modified retrospective transition approach as of the effective date as permitted by the amendments in ASU 2018-11, which provides an alternative modified retrospective transition for effects of the standard or make the new required lease disclosures for periods before the date of adoption (i.e. April 1, 2019). Results for reporting periods beginning after April 1, 2019 are presented under ASC 842, while amounts reported under prior periods have not been adjusted and continue to be reported under accounting standards in effect for those periods.

The new standard provides for a number of optional practical expedients in transition. We have elected to adopt the package of transition practical expedients and, therefore, have not reassessed (1) whether existing or expired contracts contain a lease, (2) lease classification for existing or expired leases, or (3) the accounting for initial direct costs that were previously capitalized. Additionally, we have elected not to recognize ROU assets and lease liabilities for all short-term leases that have a lease term of 12 months or less. We recognize

### **NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued**

the lease payments associated with our short-term leases as an expense on a straight-line basis over the lease term. We did not elect the practical expedient to use hindsight in determining the lease term under the new standard for leases existing at the adoption date. Further, we did not elect the land easement practical expedient in accordance with ASU 2018-01.

The most significant change from adopting the new standard involved recognizing ROU assets and lease liabilities for operating leases, which resulted in a material impact to our Consolidated Balance Sheets. As of the adoption date, we recognized ROU assets in the amount of \$36,452, related liabilities in Other accrued liabilities of \$10,264 and in Other noncurrent liabilities of \$26,101 as well as deferred rent of \$87 in Other accrued liabilities.

### **NOTE C - CORRECTION OF IMMATERIAL ERROR**

The Company restated its Consolidated Financial Statements for the year ended March 31, 2019 as a result of a prior period error associated with Company's San Diego Port agreement. The San Diego Port agreement contains an asset retirement obligation to remove the leasehold improvements at the discretion of the lessor. These leasehold improvements are necessary for the Company to provide fulfillment obligations for export customers. The Company had not previously identified and recorded an asset retirement obligation. The Company evaluated various scenarios regarding the method and timing of the asset retirement obligation, and the Company concluded the most likely scenario would result in the Company removing the leasehold improvements at the end of the assets' lives in 20 years. However, the Company is currently in a month-to-month lease holdover and the liability could occur in a shorter time frame. The Company believes both parties will more likely than not extend the agreement. The intent of the Company is to continue the arrangement because the storage facilities at San Diego provide significant value to the Since the Company's intent is to stay for the remainder of the leasehold Company. improvement's life, the Company has determined an asset retirement obligation existed prior to the fiscal years presented in the Company's Consolidated Financial Statements.

Under ASC 250, *Accounting Changes and Error Corrections* the Company evaluated the errors and determined that the related impact was not material to its financial statements for any prior period. Accordingly, the Company has adjusted its previously reported financial information for all periods presented. The effect of this accounting error decreased net income by \$584 for the year ended March 31, 2019. The accounting error also directly

### **NOTE C - CORRECTION OF IMMATERIAL ERROR - Continued**

affected our March 31, 2019 Consolidated Balance Sheets in the period presented by increasing property, plant, and equipment, other noncurrent liabilities, and reducing deferred tax liabilities and retained earnings. The cumulative effect of this change decreased retained earnings as of April 1, 2019 by \$5,074.

The effects of the adjustments on individual line items within the Company's Consolidated Balance Sheet as of March 31, 2019 and the Company's Consolidated Statements of Operations and Cash Flows for the year ended March 31, 2019 are as follows:

		As	1 divisionante	As Adjusted
	_	Reported	 Adjustments	As Aujusted
Consolidated Statements of Operations				
Cost of goods sold – products	\$	247,996	\$ 791 5	\$ 248,787
Income tax expense		1,568	(207)	1,361
Net income		28,509	(584)	27,925
Consolidated Statements of Cash Flows				
Net income	\$	28,509	\$ (584) \$	\$ 27,925
Depreciation and depletion		24,222	203	24,425
Deferred taxes		682	(207)	475
Other noncurrent liabilities		(662)	588	(74)
Net cash provided by operating activities		43,115	-	43,115
Consolidated Balance Sheets				
Property, plant, and equipment, net	\$	217,482	\$ 1,627 \$	\$ 219,109
Other noncurrent liabilities		8,972	8,500	17,472
Deferred tax liabilities		29,970	(1,799)	28,171

### **NOTE D - LIQUIDITY**

The accompanying audited Consolidated Financial Statements of the Company have been prepared in conformity with Generally Accepted Accounting Principles ("GAAP"), which contemplates continuation of the Company as a going concern. The Company has incurred losses for the year ended March 31, 2020 associated with the impacts of interrupted revenue and repairs from a 7.1 magnitude earthquake in July 2019. Also, in March 2020, the World Health Organization categorized COVID-19 as a pandemic, and the President of the United States declared the COVID-19 outbreak a national emergency. The Company operations, which fall within the mining sector, are considered critical and essential by the Department of Homeland Security's CISA and the Company has continued to operate its assets during this pandemic.

Historically, the Company has funded some of its working capital needs and capital expenditures through long-term financing with lenders, as described further in Note J- Debt. At March 31, 2020, Searles Valley Minerals Inc. borrowed its entire \$100,000 line of credit under its two debt agreements to fully fund the necessary earthquake repairs and to sustain working capital for operations. In view of the losses incurred as referred above, SVM was not able to meet the covenants under the terms for its primary revolving credit facility at March 31, 2020, resulting in non-compliance with the covenants and a potential call back of the loan. Subsequent to year-end, on August 6, 2020, SVM was able to amend the debt with its current lender on a long-term basis with revised covenants and a waiver of all events of default at March 31 and June 30, 2020 (see Note J). The potential future limitations and impact of COVID-19 remain uncertain and unknown at this time and the Company expects to experience less demand for certain products related to the pandemic and uncertainty in customer collections during this time, but the Company believes that the availability under its amended debt agreement, current working capital, and potential cost cutting measures provide sufficient liquidity for the Company to meet its financial obligations for a period of one year from the date these Consolidated Financial Statements are available to be issued.

### **NOTE E - PROPERTY DAMAGE INSURANCE CLAIM SETTLEMENT**

The Company incurred earthquake damage to certain buildings and equipment in July 2019. The Company submitted an insurance claim and received \$10,000 in insurance proceeds to cover business interruption losses. In addition, the Company incurred costs to repair the damaged assets of \$5,064. The Company also capitalized \$23,079 for new assets or major restorations that were related to earthquake damage and had a loss on asset disposals of \$2,994 for the year ended March 31, 2020. The table below summarizes the net casualty gain.

(in thousands)

### **NOTE E - PROPERTY DAMAGE INSURANCE CLAIM SETTLEMENT -Continued**

	 2020
Business interuption proceeds	\$ 10,000
Asset repair expense	(5,064)
Loss on asset disposals	 (2,994)
Casualty gain, net	\$ 1,942

### **NOTE F - REVENUES**

As discussed in Note B, the Company adopted ASC 606 effective April 1, 2018 using the modified retrospective method applied to contracts which were not completed as of April 1, 2018. The Company did not identify any material differences in its existing revenue recognition methods that required modification under the new standard and, as such, a cumulative effect adjustment of applying the standard using the modified retrospective method was not recorded. Additionally, there were no contract assets or liabilities as of March 31, 2020 and March 31, 2019. The adoption of the new revenue guidance resulted in expanded disclosures regarding the nature, amount, timing and uncertainty of revenues and cash flows from contracts with customers.

### Nature of Products and Services

The Company has one product segment, inorganic chemicals, which includes soda ash, sodium sulfate and various boron based chemicals.

### Identifying the Contract

The Company accounts for a customer contract when there is approval and commitment from both parties, the rights of the parties and payment terms are identified, the contract has commercial substance and collectability of consideration is probable.

### Identifying the Performance Obligations

At contract inception, the Company assesses the goods it has promised to its customers and identifies a performance obligation for each promise to transfer to the customer a distinct

### **NOTE F - REVENUES - Continued**

good or bundle of goods. Determining whether products are considered distinct performance obligations that should be accounted for separately or aggregated together may require significant judgment.

### Identifying and Allocating the Transaction Price

The Company's revenues are measured based on consideration specified in the customer contract, net of any sales incentives and amounts collected on behalf of third parties such as sales taxes. The Company's contracts generally consist of a single performance obligation to transfer promised goods. As a result, the Company does not have to allocate the transaction price.

### When Performance Obligations Are Satisfied

The vast majority of the Company's revenues are recognized at a point in time when the performance obligations are satisfied based upon transfer of control of the product or service to a customer. To determine when the control of goods is transferred, the Company typically assesses, among other things, the shipping terms of the contract. Revenue for most of the Company's products is recognized when the goods transferred are shipped to the customer because the shipping terms state that control passes to the customer at the time of shipment.

### Significant Payment Terms

The customer contract states the final terms of the sale, including the description, quantity and price of each product purchased. Payment is typically due in full within 30 to 90 days of delivery. As a practical expedient, the Company does not adjust consideration for the effects of a significant financing component if the Company expects, at contract inception, that the period between when the good or service is transferred to the customer and when the customer pays for that good will be one year or less.

### Refunds, Returns and Warranties

The Company's products are generally not sold with a right of return and the Company does not generally provide material credits or incentives, which may be required to be accounted for as variable consideration when estimating the amount of revenue to be recognized. The Company uses historical experience to estimate accruals for refunds due to manufacturing or other defects.

### **NOTE F - REVENUES - Continued**

Practical Expedients and Accounting Policy Elections

Upon adoption of the guidance, the Company elected (i) to exclude disclosures of transaction prices allocated to remaining performance obligations when the Company recognized such revenue for all periods prior to the date of initial application of the new guidance, (ii) not to adjust the amount of consideration for the effects of a significant financing component when the Company expects, at contract inception, that the period between the Company's transfer of a product or service to a customer and when the customer pays for that product or service will be one year or less, (iii) to expense costs to obtain a contract as incurred when the Company expects that the amortization period would have been one year or less, (iv) not to recast revenue for customer contracts that begin and end in the same fiscal period, and (v) not to assess whether promised goods are performance obligations if they are immaterial in the context of the customer contract.

See Note O for disaggregation of revenue by geographical region.

### **NOTE G - INVENTORIES**

	2020	2019
Finished goods	\$ 34,640	\$ 35,956
Raw materials	9,291	7,563
Supplies	26,865	25,101
Total	\$ 70,796	\$ 68,620
Reserves and lower of cost		
or net realizable value adjustment	(10,381)	(7,890)
	\$ 60,415	\$ 60,730

Inventories consisted of the following at March 31,

(in thousands)

### NOTE H - PROPERTY, PLANT, AND EQUIPMENT

Property, plant, and equipment consisted of the following at March 31,

	_	2020		2019	
Land and improvements	\$	2,726	\$	2,726	
Buildings and improvements		3,298		3,685	
Machinery and equipment		409,397 3			
Mineral reserves		33,882		33,882	
Construction in progress		69,210		55,302	
		518,513		489,619	
Less accumulated depreciation and depletion		(278,082)		(270,510)	
	\$	240,431	\$	219,109	

The Company capitalized interest of \$1,406 and \$1,278 for the years ended March 31, 2020 and 2019, respectively, related to construction in progress.

### NOTE I - ASSET RETIREMENT OBLIGATION ("ARO")

The Company has significant obligations to remove tangible equipment and restore land at the end of various agreements for the Company's production operations. The Company's removal and restoration obligations are primarily associated with the removal of leasehold improvements at one of the Company's port operations, plugging and abandoning wells and restoring land. Estimating the future restoration and removal costs is difficult and requires management to make estimates and judgments. Asset removal technologies and costs are constantly changing, as are regulatory, political, environmental, safety, and public relations considerations.

AROs associated with retiring tangible long-lived assets are recognized as a liability in the period in which the legal obligation is incurred and becomes determinable. The liability is offset by a corresponding increase in the underlying asset. The ARO liability reflects the estimated present value of the amount of dismantlement, removal, site reclamation, and similar activities associated with the Company's properties. The Company utilizes current retirement costs to estimate the expected cash outflows for retirement obligations. Inherent in the present value calculation are numerous regulatory, environmental, and political environments. Accretion expense is

### **NOTE I - ASSET RETIREMENT OBLIGATION ("ARO") - Continued**

recognized over time as the discounted liability is accreted to its expected settlement value.

The following table describes the changes to the Company's ARO liability for the years ended March 31, 2020 and 2019:

	 2020	2019
Asset retirement obligation at beginning of year	\$ 8,734	\$ 8,145
Accretion expenses	631	589
Asset retirement obligation at end of year	\$ 9,365	\$ 8,734

The ARO liability reflects the estimated present value of the amount of dismantlement, removal, site reclamation, and similar activities associated with the Company's production and leased port properties. The Company utilizes current retirement costs to estimate the expected cash outflows for retirement obligations. The Company estimates the ultimate productive life of the properties, a risk-adjusted discount rate of 7.43%, and an inflation rate of 2.00%, in order to determine the current present value of this obligation.

(in thousands)

### **NOTE J - DEBT**

Debt consisted of the following at March 31,

	2020	2019			
Primary revolving credit facility, interest paid monthly, bearing a weighted average interest rate of 1.95% at March 31, 2020	\$ 55,000	\$	34,676		
Secondary revolving credit facility, interest paid monthly, bearing a weighted average interest rate of 1.75% at March 31, 2020	45,000		_		
	\$ 100,000	\$	34,676		
(Less current portion)	-		-		
Long-term portion	\$ 100,000	\$	34,676		

The Company has a historical credit facility, Primary Revolving Credit Facility, with JP Morgan Chase & Co. ("JP Morgan Chase") in which SVM could borrow \$65,000 less outstanding letters of credit, subject to certain financial covenants. In order to increase liquidity due to decreased cash flows associated with the July 2019 earthquakes, SVM amended the March 1, 2019 Primary Revolving Credit Facility with JP Morgan Chase on September 30, 2019. The amended agreement reduced the available amount under the Primary Revolving Credit Facility to \$55,000 plus outstanding letters of credit and provided an additional \$45,000 of available borrowings under the Secondary Credit Facility.

For the years ended March 31, 2020 and 2019, SVM had outstanding letters of credit totaling \$6,765 and \$7,161 respectively. Available borrowings under the Primary Revolving Credit Facility as of March 31, 2020 and 2019 were \$0 and \$23,163, respectively. Available borrowings under the Secondary Revolving Credit Facility as of March 31, 2020 were \$0.

On August 6, 2020 SVM further amended the Primary and Secondary Credit facilities. The amended credit facility removes all events of default, keeps the maximum borrowing amount under the Primary Revolving Credit Facility to \$55,000 plus existing letters of

### **NOTE J – DEBT - Continued**

credit, and the Secondary Credit Facility at \$45,000. The Primary Credit Facility will continue to be secured by SVM's accounts receivable, inventory and property, plant and equipment. The Secondary Credit Facility will continue to be secured by Karnavati's cash deposits with the lender, accounts receivable, inventory, and property, plant, and equipment. The Primary and Secondary Revolving Credit Facilities will expire on February 28, 2022. As a result of the extension of the due dates of the Primary and Secondary Revolving Credit Facilities with the related outstanding balances at March 31, 2020 are classified as long-term on the accompanying balance sheets. Due to the revolving nature of loans under our credit facility, additional borrowings and periodic repayments and re-borrowings may be made until the maturity date of February 28, 2022

Loans under the amended Primary Revolving Credit Facility bear interest at SVM's option at either:

- A base Rate, one-month LIBOR plus 3.00%
- A LIBOR floor of 0.75%
- Commercial Bank Floating Rate less 0.05 %

Loans under the Secondary Revolving Credit Facility bear interest at SVM's option at either:

- A base Rate, one-month LIBOR plus 1.25%
- A LIBOR floor of 0.75%
- Commercial Bank Floating Rate less 0.05 %

The unused portion of the Primary Revolving Credit Facility and Secondary Revolving Credit Facility is subject to an unused line fee of 0.05%.

(in thousands)

### **NOTE K - INCOME TAXES**

	2020	2019
Federal		
Current	\$ (15,367)	\$ (1,419)
Deferred	2,987	1,422
	 (12,380)	3
State		
Current	(1,204)	2,335
Deferred	(256)	(946)
	 (1,460)	1,389
Foreign		
Current	55	(31)
	\$ (13,785)	\$ 1,361

Income tax expense (benefit) consisted of the following at March 31,

For the years ended March 31, 2020 and 2019, the provisions for income taxes for the year 2020 is different than expected from applying statutory rates to pretax income. The difference is predominately due to the impact resulting from the 2020 enactment of the Coronavirus Aid, Relief, and Economic Security Act (the "CARES" Act) and permanent tax differences, primarily depletion. On March 27, 2020, the U.S. government enacted comprehensive tax legislation. The CARES Act makes broad and complex changes to the

(in thousands)

### **NOTE K - INCOME TAXES - Continued**

U.S. tax code, including, but not limited to, (1) granting taxpayers a 5-year carryback period for net operating losses ("NOLs") arising in the tax years beginning after December 31, 2017 and before January 1, 2021; and (2) accelerating the utilization of any remaining minimum tax credits (corporate alternative minimum tax credits (corporate alternative minimum tax credits (corporate alternative minimum tax or elect to claim the entire refundable credit beginning in tax year 2019. The Company generated a federal NOL for the year ended March 31, 2020 and carried the NOLs back to March 31, 2015 and 2016. The NOL carryback years fall under the pre Tax Cut and Jobs Act of 2017 ("TCJA") tax regime resulting in higher tax rate claims of an additional \$4,345 of refundable federal tax.

The Company earned tax credits for refined coal treatments related to the joint venture with FRM (See Note B (12) Joint Venture). The Company earned refined coal tax credits of \$1,863 and \$2,123 for the years ended March 31, 2020 and 2019, respectively.

Deferred federal income taxes result from temporary differences between the amounts of assets and liabilities reported for financial reporting purposes and income tax purposes. The components of the deferred tax assets and the deferred tax liabilities are as follows as of March 31,

(in thousands)

### **NOTE K - INCOME TAXES - Continued**

	2020			2019
Deferred income tax assets:				
Inventories	\$	1,263	\$	597
Lease liabilitities		11,358		-
Asset retirement obligation		2,462		1,860
Other accrued liabilities		1,216		1,315
Other noncurrent liabilities		2,040		2,881
State net operating loss carryforward		221		2
General business credit carryforward		1,968		-
Alternative minimum tax credit carryforward		2,788		4,755
Total gross deferred income tax assets		23,316		11,410
Less valuation allowance	_	(2,788)		(2,359)
Net deferred income tax assets		20,528		9,051
Deferred income tax liabilities:				
Property, plant, and equipment		(40,102)		(35,914)
ROU assets		(10,888)		-
Intangible assets		(105)		(105)
Other current assets		(254)		(176)
Other noncurrent assets		(81)		(1,027)
Total gross deferred income tax liabilities		(51,430)		(37,222)
Net deferred income tax liabilities	\$	(30,902)	\$	(28,171)

#### **NOTE K - INCOME TAXES - Continued**

The Securities and Exchange Commission ("SEC") issued Staff Accounting Bulletin No. 118 ("SAB 118") to address the application of accounting for the tax effects of the TCJA. SAB 118 provides a measurement period that should not extend beyond one year from the TCJA enactment date for companies to complete the accounting under ASC 740. In accordance with SAB 118, a company must reflect the income tax effects of those aspects of the TCJA for which the accounting under ASC 740 is complete. To the extent that a company's accounting for certain income tax effects of the TCJA is incomplete but it is able to determine a reasonable estimate, it must record a provisional estimate in the financial statements. If a company cannot determine a provisional estimate to be included in the financial statements, it should continue to apply ASC 740 on the basis of the provisions of the tax laws that were in effect immediately before the enactment of the TCJA. While the views and interpretations of the SEC staff are not directly applicable to private companies, the Financial Accounting Standards Board ("FASB"), in its Staff Q&A Topic 740 No. 1, concluded that private companies may elect to apply SAB 118 in its entirety based on the longstanding practice of private companies electing to apply SABs. The Company's accounting for the material income tax effects of the TCJA was complete and appropriately reflected in the financial statements for the period ending March 31, 2020.

At March 31, 2020 and 2019, the Company had federal and California alternative minimum tax ("AMT") credit carryforwards of approximately \$2,788 and \$4,755, respectively, which may be carried forward indefinitely. The Company also had federal general business credit carryforwards of \$1,968 at March 31, 2020, which can be carried forward for 20 years. The CARES Act accelerated the utilization of remaining federal AMT credits as of March 31, 2020. The Company will elect and claim remaining refundable federal AMT credits as of March 31, 2020. As of March 31, 2020, California has not conformed to the CARES Act's provision regarding the acceleration of AMT credit utilization. Thus, due to the nature of the items giving rise to the AMT credit carryforwards, the utilization of the California AMT credit carryforwards is uncertain. Accordingly, the Company has recorded a valuation allowance of \$2,788 and \$2,359 as at March 31, 2020 and 2019, respectively related to such California AMT credits. The Company also has state net operating loss carryforwards of \$4,052 which were generated in the year ending March 31, 2020 which are carried forward from 10 to 20 years. The Company believes the results of future operations will generate sufficient taxable income to realize the benefit of the remaining deferred tax assets.

### **NOTE K - INCOME TAXES - Continued**

The Company files income tax returns in the U.S. federal jurisdiction, various state jurisdictions, and France. Tax years ending after fiscal 2017 remain subject to examination and assessment for federal purposes and for certain states after fiscal year 2016. However, the federal and state loss and credit carryforwards and amounts utilized in open years are also open for potential adjustment. As of the date of these financial statements, there are no ongoing examinations.

During the years ended March 31, 2020 and 2019, the Company had no uncertain tax positions. A tax position is a benefit only if it is "more likely than not" that the tax position would be sustained in a tax examination being presumed to occur. The amount recognized is the largest amount of tax benefit that is greater than 50% likely of being realized on examination. For tax positions not meeting the "more-likely-than-not" test, no tax benefit is recorded. The Company records tax interest & penalties as a pretax expense in interest expense.

### NOTE L - EMPLOYEE BENEFIT PLANS

The Company has a 401(k) retirement savings and investment plan covering substantially all employees. Contributions are made to this plan by participants through voluntary salary deferral and by the Company in accordance with the terms of the plan. Expense under these benefit plans was \$3,584 and \$3,278 for the years ended March 31, 2020 and 2019, respectively.

The Company offers a variety of health and welfare plans to active employees. No company-sponsored health and welfare benefit plans are offered to retirees.

### **NOTE M - COMMITMENTS AND CONTINGENCIES**

### 1. Litigation

In the ordinary course of business, the Company is involved in various legal and administrative proceedings. The Company establishes reserves for specific legal matters when it determines that the likelihood of an unfavorable outcome is probable and the loss is reasonably estimable. Management currently believes that resolving claims against the Company will not have a material impact on the liquidity, results of operations, or financial condition of the Company. However, these matters are subject to inherent uncertainties and management's view of these matters may change in the future.

### 2. *Leases*

The Company is a lessee in several non-cancellable operating leases, primarily for rail cars, heavy and office equipment, and real property, and one finance lease for certain machinery. Our lease agreements do not contain any material residual value guarantees or material restrictive covenants. The Company's activities as a lessor and sub-lessor are not significant.

The Company's rail car leases have initial lease terms ranging from 1 to 10 years, some of which include options to extend or renew the leases for 2 to 7 years. For rail car leases, the options to extend are not considered reasonably certain at lease commencement because of the availability of alternative rail cars and ease of relocation. Other leases have initial lease terms ranging from 1 month to 20 years, some of which may include automatic renewal options or options to extend the leases for up to 20 years. Generally, the renewal option periods are not included within the lease term because the Company typically does not exercise renewal options except the San Diego port lease. The San Diego lease is currently in a month-to-month holdover. The Company believes both parties will more likely than not extend the agreement for a period of 20 years.

The Company determines if an arrangement is a lease at contract inception. A lease exists when a contract conveys to the customer the right to control the use of identified property, plant, or equipment for a period of time in exchange for consideration. ROU assets represent our right to use an underlying asset for the lease term, and lease liabilities represent our obligation to make lease payments arising from the lease.

### **NOTE M - COMMITMENTS AND CONTINGENCIES - Continued**

Operating leases where we are the lessee, are included in Right of Use Assets and Other accrued liabilities for short-term and Other noncurrent liabilities for long term on our Consolidated Balance Sheets. Finance leases where we are the lessee are included in Right of Use Assets and Other accrued liabilities for short term and Other noncurrent liabilities for long term on our Consolidated Balance Sheets. The ROU asset and lease liability for operating leases are initially measured and recorded at the present value of the expected future lease payments at contract commencement or modification. For finance leases, the lease liability is initially measured in the same manner and date as for operating leases and is subsequently measured at amortized cost using the effective interest method.

ASC 842 requires a lessee to discount its unpaid lease payments using the interest rate implicit in the lease or, if that rate cannot be readily determined, its incremental borrowing rate. As the interest rate implicit in the Company's leases is not readily determinable, the Company uses its incremental borrowing rate as the discount rate for the lease. The Company determines the rates using a portfolio approach. Because the Company does not generally borrow on a collateralized basis, we have developed a credit rating in order to derive an appropriate incremental borrowing rate, adjusted for the lease term and the effect of collateral.

Payments due under the lease contracts include fixed payments plus, for many of the Company's leases, variable payments such as escalations based on usage fees, property taxes, insurance, and common area maintenance which may be paid to the lessor or a third party. The Company's real property leases may include fixed escalations or escalations based on the consumer price index. The Company has elected to combine lease and nonlease components for all classes of underlying asset. Therefore, separate lease and nonlease components are accounted for as a single lease component.

Operating lease costs are recognized on the statements of operations on a straight-line basis over the lease term, with operating lease costs being recorded to cost of goods sold products or selling, general and administrative expense based on the primary use of the leased asset. Finance lease costs are recorded to depreciation expense, and interest expense is recognized using the effective interest rate method and included in interest expense in our Consolidated Statements of Operations. Variable rent payments for both operating and finance leases are not included in the measurement of the lease liability and are recognized when the event, activity, or circumstance in the lease agreement on which those payments are assessed occurs.

### **NOTE M - COMMITMENTS AND CONTINGENCIES - Continued**

ROU assets for operating and finance leases may be periodically reduced by impairment losses. The Company uses the long-lived assets impairment guidance in ASC Subtopic 360-10, *Property, Plant, and Equipment – Overall*, to determine whether an ROU asset is impaired, and if so, the amount of the impairment loss to recognize. As of March 31, 2020, we have not encountered any impairment losses.

The Company monitors for events or changes in circumstances that require a reassessment of a lease. When a reassessment results in the remeasurement of a lease liability, a corresponding adjustment is made to the carrying amount of the corresponding ROU asset unless doing so would reduce the carrying amount of the ROU asset to an amount less than zero. In that case, the amount of the adjustment that would result in a negative ROU asset balance is recorded in profit or loss.

The components of lease cost included in cost of goods sold for the year ended March 31, 2020 are as follows:

	Year End	ling March 31,			
	2020				
Operating lease expense	\$	12,560			
Finance lease Cost					
Amortization of right-of-use assets	\$	8			
Interest on lease liabilities		15			
Total finance lease expense		23			
Short term lease expense		2,227			
Variable lease expense		1,133			
Total lease expense	\$	15,943			

### (in thousands)

### **NOTE M - COMMITMENTS AND CONTINGENCIES - Continued**

Amounts reported in the Consolidated Balance Sheets for leases where we are the lessee as of the year ended March 31, 2020 were as follows:

Leases	Classification	Year Ending March 31, 2020			
Assets					
Operating lease assets	Right of use assets	\$	39,795		
	Right of use assets(less accumulated				
Finance lease assets	amortization of \$8)		1,473		
Total lease assets		\$	41,268		
Liabilities					
Current					
Operating	Other accrued liabilities	\$	9,680		
Finance	Other accrued liabilities		271		
Noncurrrent					
Operating	Other noncurrent liabilities		29,966		
Finance	Other noncurrent liabilities		1,154		
Total lease liabilities		\$	41,071		

### (in thousands)

### **NOTE M - COMMITMENTS AND CONTINGENCIES - Continued**

Information related to lease term and discount rate is as follows:

	Year Ending March 31, 2020				
Weighted-average remaining lease term					
Operating leases	4.86 years				
Finance leases	4.79 years				
Weighted-average discount rate					
Operating leases	4.94%				
Finance leases	4.88%				

Other information related to leases as of the year ended March 31, 2020 are as follows:

	Year Ending March 31, 2020				
Cash paid for amounts included in the measurement of lease liabilities					
Operating cash flows from finance leases	\$	15			
Operating cash flows from operating leases		12,692			
Financing cash flows from finance leases		56			
Total cash paid for amounts included in the measurement of lease liabilit	\$	12,763			
Right-of-use assets obtained in exchange for lease liabilities					
Operating leases	\$	14,068			
Finance leases		1,481			
Reductions to ROU assets resulting from reductions to lease obligations					
Operating leases		-			
Finance leases		-			

### (in thousands)

### **NOTE M - COMMITMENTS AND CONTINGENCIES - Continued**

Amounts disclosed for ROU assets obtained in exchange for lease obligations include amounts added to the carrying amount of ROU assets resulting from lease modifications and reassessments.

Maturities of lease liabilities under non-cancellable leases as of the year ended March 31, 2020 are as follows:

	Operating leases Finance le			ance leases
2021	\$	11,491	\$	333
2022		8,013		333
2023		7,777		333
2024		7,262		333
2025		6,480		262
Thereafter		5,389		-
Total undiscounted lease payments	\$	46,412	\$	1,594
Less imputed interest		6,766		169
Total lease liabilities	\$	39,646	\$	1,425

As of the year ended March 31, 2020, we have no additional operating or finance leases that have not yet commenced.

Disclosures related to periods prior to adoption of ASC 842:

As the result of adopting ASC 842 using the modified retrospective transition method, we did not restate the periods prior to the adoption date of April 1, 2019. These periods continue to be presented in accordance with ASC 840.

Rent expense for operating leases was \$10,813 for the year ended March 31, 2019.

### **NOTE M - COMMITMENTS AND CONTINGENCIES - Continued**

The Company must at a minimum of once during the life of the agreement perform abrasive blasting and subsequently painting the exterior of each railcar. The agreements mature between 2020 and 2026, and the estimated remaining obligation as of March 31, 2020 to fulfill this requirement is \$1,004. These payments are not included as part of the Company's lease payments because re-painting of railcars is considered routine maintenance.

### 3. Self-Insurance

The Company is self-insured for certain employee health benefits (\$260 annually per employee with no annual aggregate) and workers' compensation (\$750 per accident). Self-insurance costs are accrued based upon the aggregate of the liability for reported claims and an estimated liability for claims incurred but not reported. The liability is included in current other accrued liabilities and other noncurrent liabilities.

At March 31, 2020 and 2019, the Company recorded a liability of \$1,358 and \$1,237, respectively, in other accrued liabilities for self-insured medical costs. At March 31, 2020 and 2019, the Company recorded a liability of \$5,534 (\$1,075 classified in other accrued liabilities and \$4,459 in other noncurrent liabilities) and \$5,987 (\$1,105 classified in other accrued liabilities and \$4,882 in other noncurrent liabilities), respectively, for self-insured worker's compensation costs.

### 4. *Royalties*

A substantial portion of the land used in the Company's operations in Searles Valley, California is owned by the U.S. government. The Company pays a royalty to the U.S. government of 5% on the net sales value of the minerals extracted from government land. The leases generally have a term of 10 years with preferential renewal options. Royalty expense included in cost of goods sold – products was \$7,750 and \$9,815 for the years ended March 31, 2020 and 2019, respectively.

### **NOTE M - COMMITMENTS AND CONTINGENCIES - Continued**

### 5. Purchase Commitments

As of March 31, 2017, the Company has entered into supply contracts to purchase coal and as of March 31, 2020, the Company has entered into supply contracts to purchase natural gas. The purchase commitments have been for amounts to be consumed within the normal production process, and thus, the Company has determined that these contracts meet normal purchases and sales exceptions as defined under U.S. Generally Accepted Accounting Principles. As such, these contracts have been excluded from recognition within these financial statements until the actual contracts are physically settled. The purchase commitments for coal are with two suppliers and one supplier for natural gas and require the Company to purchase a minimum usage. Future minimum purchases remaining under the gas agreement are \$6,129 through December 31, 2020. Future minimum purchases remaining under the gas agreement are \$3,234 through March 31, 2021.

### 6. Sales Commitments

The Company has various agreements with customers to sell specified amounts of sodium sulfate, soda ash, salt, and boron products over a period of 1 to 3 years at fixed sales prices and minimum quantities. Management does not anticipate any significant losses from these contracts.

### 7. Minimum Annual Guarantee

The Company's shipments through the San Diego and Long Beach, California ports require a minimum annual guaranty ("MAG"). The Port of San Diego requires that the Company ship a minimum amount of tons at a fixed wharfage charge through the port on an annual basis through expiration of the agreement. The Port of Long Beach requires that the Company ship an annual minimum tonnage through the port at the basis rates. The San Diego port agreement is currently in a hold over period. The Company intends to remain in San Diego for at least another twenty years if it can successfully renew its agreement with the Port of San Diego over such period. The Long Beach port agreement expires in May 2022. For the San Diego port, the Company recorded \$694 and \$561 in unfulfilled MAG commitments as of March 31, 2020 and 2019, respectively, which are included in accounts payable. Future MAG commitments based on the lease periods noted above on the San Diego and Long Beach ports through the respective contract expiration dates are \$12,852 and \$10,328, respectively.

### **NOTE M - COMMITMENTS AND CONTINGENCIES - Continued**

### 8. Environmental Matters

At March 31, 2020 and 2019, the Company recorded accruals \$2,716 (\$80 classified in other accrued liabilities and \$2,636 in other noncurrent liabilities) for future costs associated with environmental matters.

### NOTE N - RELATED-PARTY TRANSACTIONS

The Company had sales of \$5,058 and \$40 for the years ended March 31, 2020 and 2019, respectively, and accounts receivable of \$18 and \$0 as of March 31, 2020 and 2019, respectively, with its parent.

### **NOTE O - REVENUE BY REGION**

Information related to sales for the years ended March 31,

Region	 2020	 2019
Domestic	\$ 127,281	\$ 183,330
International	209,111	 205,958
	\$ 336,392	\$ 389,288

### **NOTE P - SUBSEQUENT EVENTS**

The Company has evaluated subsequent events from the balance sheet date through August 13, 2020 the date on which the Consolidated Financial Statements were available to be issued, and determined that there are no other items to disclose.

SUPPLEMENTARY INFORMATION

## Karnavati Holdings, Inc. and Subsidiaries

### **CONSOLIDATING BALANCE SHEET**

## March 31, 2020

## (in thousands)

	V Mi	earles Valley inerals be, S.A.S.	R Co	Trona Lailway ompany, LLC	Doi W	earles mestic /ater any, LLC	Mi	Searles Valley nerals Inc. (SVM)	SVM minations		SVM nsolidated	Hol	Carnavati dings, Inc. (KHI)	el	KHI iminations	co	KHI nsolidated
Current assets																	
Cash and cash equivalents	\$	434	\$	-	\$	80	\$	1,247	\$ -	\$	1,761	\$	42,082	\$	-	\$	43,843
Certificates of deposit		-		-		-		-	-		-		63,613		-		63,613
Accounts receivable, net		34		124		47		73,390	-		73,595		-		-		73,595
Income tax receivable		-		-		-		19,218	-		19,218		82		-		19,300
Other receivables		12		-		-		102	(5)		109		216		-		325
Inventories, net		-		15		114		60,286	-		60,415		-		-		60,415
Other current assets		20		-		3		2,623	 -	_	2,646		-		-		2,646
Total current assets		500		139		244		156,866	(5)		157,744		105,993		-		263,737
Property, plant, and																	
equipment, net		3		4,567		431		235,430	-		240,431				-		240,431
Investment in joint venture		-		-		-		71,999	(71,766)		233		196,266		(196,266)		233
Right of use assets, net of finance lease amortization		-		-		-		41,268	-		41,268		-		-		41,268
Intangible assets		-		-		-		400	 -		400		-		-		400
Total assets	\$	503	\$	4,706	\$	675	\$	505,963	\$ (71,771)	\$	440,076	\$	302,259	\$	(196,266)	\$	546,069
Current liabilities																	
Accounts payable		31		8,687		23		28,654	-		37,395		-		-		37,395
Accrued salaries and wages		3		311		-		7,852	-		8,166		-		-		8,166
Other accrued liabilities		10		145		12		13,694	(5)		13,856		86				13,942
Total current liabilities		44		9,143		35		50,200	 (5)		59,417		86		-		59,503
Due to parent		-		(74,775)		(328)		80,112	-		5,009		(5,009)		-		-
Other noncurrent liabilities		-		-		-		48,482	-		48,482		-		-		48,482
Long-term debt								100,000			100,000						100,000
Deferred tax liabilities		-		-		-		30,902	-		30,902		-		-		30,902
Total liabilities		44		(65,632)		(293)		309,696	 (5)		243,810		(4,923)		-		238,887
Stockholder's equity																	
Common stock		-		-		-		-	-		-		10		-		10
Additional paid-in capital		744		29,435		372		201,920	(32,959)		199,512		124,991		(199,512)		124,991
Retained earnings		(285)		40,903		596		(5,653)	(38,807)		(3,246)		182,181		3,246		182,181
Total stockholder's		<u>, (</u>							 · · · · · · · · · · · · · · · · · · ·		<u> </u>						
equity		459		70,338		968		196,267	(71,766)		196,266		307,182		(196,266)		307,182
Total liabilities and								, -/	 <u>( ) ) ) )</u>		, -*		, -		<u>, , , , , , , , , , , , , , , , , , , </u>		
stockholder's equity	\$	503	\$	4,706	\$	675	\$	505,963	\$ (71,771)	\$	440,076	\$	302,259	\$	(196,266)	\$	546,069

### Karnavati Holdings, Inc. and Subsidiaries

### **CONSOLIDATING STATEMENT OF OPERATIONS**

### March 31, 2020

### (in thousands)

Net sales Cost of goods sold - products	Searles Valley Minerals Europe, S.A.S. \$ - 2	Trona Railway Company, LLC \$ 9,448 7,066	Searles Domestic Water <u>Company, LLC</u> \$ 589 686	Searles Valley Minerals Inc. (SVM) \$ 335,762 268,368	SVM eliminations \$ (9,407) (9,407)	SVM consolidated \$ 336,392 266,715	Karnavati Holdings, Inc. (KHI) \$ -	KHI eliminations \$ -	KHI consolidated \$ 336,392 266,715
Cost of goods sold - shipping and handling Gross profit (loss)	(2)	2,382	(97)	90,854 (23,460)	<u> </u>	90,854 (21,177)	<u> </u>	<u> </u>	90,854 (21,177)
Selling, general and administrative expenses Casulaty gain, net Income (loss) from operations	(13)	2,382	(97)	11,162 (1,942) (32,680)	-	11,149 (1,942) (30,384)	(2,188)	9 (9)	8,970 (1,942) (28,205)
Interest expense Income (loss) from subsidiary Income (loss) before taxes		2,382	(1)	(779) 2,241 (31,218)	(2,241)	(780)	(16,809) (14,621)	9 <u>16,809</u> 16,809	(772)
Income tax expense (benefit) Net income (loss)	54 \$ (43)	\$ 2,382	\$ (98)	(14,409) \$ (16,809)	\$ (2,241)	(14,355) \$ (16,809)	570 \$ (15,191)	\$ 16,809	(13,785) \$ (15,192)